

Anexo 2

Pruebas para la obtención de títulos de Técnico y Técnico Superior

MODELO PARA LA ELABORACIÓN DE LAS PRUEBAS

Convocatoria correspondiente al curso 2023-2024

(Resolución de 29 de diciembre de 2023 de la Dirección General de Educación Secundaria, Formación Profesional y Régimen Especial)

DATOS DEL ALUMNO			FIRMA
APELLIDOS:			
Nombre:	D.N.I./ N.I.E.	Fecha:	
Código del ciclo: (1) COMS04	Denominación completa del título: (1) Técnico Superior en Comercio Internacional		
Clave o código del módulo: (1) Módulo 179	Denominación completa del módulo profesional: (1) INGLÉS		

INSTRUCCIONES GENERALES PARA LA REALIZACIÓN DE LA PRUEBA
<p>Indíquese cuantas instrucciones sean necesarias para la realización de la prueba, materiales necesarios, duración y cualesquiera otros aspectos relevantes que se consideren oportunos como, entre otros, los siguientes:</p> <ul style="list-style-type: none">- Cumplimentar los datos del aspirante antes del examen y firmar en todas las hojas que se entreguen.- Tener disponible el DNI o documento identificativo equivalente en la mesa.- Señalar y escribir con tinta indeleble, que no sea roja, las respuestas y su desarrollo.- Si se ha de rectificar una respuesta, trazar un aspa o tachar con una línea horizontal. No utilizar líquido corrector (Tippex).- Utilizar solamente el papel facilitado por el examinador (con el sello y formato correspondiente).- No utilizar material de consulta (salvo aquél que se autorice expresamente).
CRITERIOS DE CALIFICACIÓN Y VALORACIÓN
<p>Indíquese:</p> <ul style="list-style-type: none">- La calificación correspondiente a cada una de las cuestiones / ejercicios planteados.- Las penalizaciones, si las hubiere, por respuestas incorrectas, faltas de ortografía, etc.- Posibles criterios de valoración: concreción en las repuestas, brevedad y claridad en los planteamientos, etc.- Señalar si la prueba se organiza en partes y si estas son eliminatorias, así como, en su caso, la consideración del resultado de esta parte en el cálculo de la calificación final del módulo profesional.

(1) Consígnense las denominaciones exactas y los códigos reflejados en el anexo 1.a o 1.b de las presentes instrucciones.

CALIFICACIÓN
.....



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CONTENIDO DE LA PRUEBA:

1. Add one of the words below to each group. (8 points)

reliable ♦ delete ♦ collaborate ♦ width ♦ empower ♦ column ♦ profit ♦ investor

1. cut ♦ paste ♦
2. heading ♦ paragraph ♦
3. height ♦ weight ♦
4. knowledgeable ♦ responsible ♦
5. cooperate ♦ share ♦
6. creditor ♦ shareholder ♦
7. turnover ♦ revenue ♦
8. trust ♦ assure ♦

2. Match the sentences in A to the responses in B. (8 points)

A

1. I didn't know Luke had a bachelor's degree.
2. You can pay your premium in six interest-free monthly payments.
3. Where is the fitness centre?
4. We're running low on paper.
5. My mobile phone is broken.
6. I've been under a lot of pressure recently.
7. Tom is knowledgeable and hard-working.
8. There'll be a lot of prospective customers at the exhibition.

B

- a. You should try to take some time off.
- b. Isn't it still under warranty?
- c. But has he got the managerial skills required for the job?
- d. Then it's important to create a positive impression.
- e. It's on your right when you come out of the lift.
- f. I placed an order for 10 boxes last week.
- g. And do you offer a no-claims discount?
- h. Yes, he got it at Stanford University.

3. Circle the correct answer. (8 points)

1. I want to **review** / **save** / **withdraw** \$250 from my account.
2. What **commission** / **overdraft** / **transaction** do you charge for changing foreign currency?
3. I need to **calculate** / **convert** / **steal** the cost of buying new office furniture.
4. Members of staff should **accompany** / **approve** / **install** their guests at all times during their visit.
5. Have you read the **loans** / **premises** / **terms** of the contract?
6. We should **limit** / **monitor** / **remedy** the security cameras 24/7.
7. I'm going to the **ATM** / **IBAN** / **PIN number** to get some money out.
8. Can you **borrow** / **lend** / **save** me \$100 until next week?

4. Numbers: Represent the following words in figures or numbers (9 points)

1.- Three thousand, two hundred and one

2.- One million sixty five thousand

Translate these measures:

3. Tonelada:

4.- 2 pies:

5.- Metro cuadrado:

6.- Pulgada:

7.- Largo x ancho x alto :

5. Write down what these INCOTERMS stand for (3 points)

4.1. CPT : C P T

4.2. EXW: E W.....

4.3. CIF : C I F

6. Write the names of the pictures (4 points)



7. Match numbers and letters in the boxes: (5 points)

1. A buyer

A. produces goods

2. A manufacturer

B. bring goods from another country.

3. When you export, you

C. might lose it.

4. When you import, you

D. make a profit

5. When you risk money, you

F. purchases products

1	2	3	4	5
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8. Grammar: 20 points

1. She _____ (set) up an standing order to pay her rent this morning.

2. The IT conference, _____ will take place in London, starts on 7th July. (Relative Pronoun)

3. Yes, You _____ (wear) respiratory mask. It is the new rule. (modal verb)

4. He _____ (sign) the documents, when they had offered him.

5. They _____ (take) on 20 new employees this week.

6. IF she _____ (not sell) her shares , she _____ (make) millions of euros.

7. IF everyone worked from home, we _____ (need) to use our cars so much.

8. Rewrite: In your position, I'd order a new product.
(were) _____

9. He suggested me _____ (cut) our costs by 6%.

10. Will you organize it ? You're good at _____ (arrange) social events.

9. Reading Comprehension (20 points)

Read the e-mail. Then write T (true), F (false) or DS (doesn't say) next to the sentences below. (10 points)

New message	
To	Dale Bank, Head Office, Customer Service
From	Mary Thomas
Subject	Complaint about customer service

Dear Sir or Madam,

I have my business and personal accounts at your Watling Street branch. On 14th May, I telephoned my branch to transfer \$20,000 from my business account to my supplier, Bangkok Spices. I was told that they would deposit the money in my supplier's Thai account on 16th May. On 18th May, I went into my bank because Bangkok Spices had not received the money. The bank teller told me that there was a mistake with the transaction and the money had been transferred to a different account. I checked my records and I had provided the correct account details. Luckily, the bank was able to locate the money and transfer it to Bangkok Spices. They finally received the money on 20th May and were extremely angry about the delay. In the meantime, the exchange rate had changed and I had to pay an extra \$200 for the transfer. The bank manager refused to refund my money.

Also, I noticed that you were paying me 0.5% interest instead of 1.5% interest on my personal savings account. The bank repaid the missing interest, but I am still unhappy with your service and am considering moving my accounts to another bank.

I would appreciate if you would contact me with a speedy response.

Yours sincerely,

Mary Thomas, Director of Asian Foods Imports

- 1. Mary wanted to move some money from her business account.
- 2. Bangkok Spices didn't get the money Mary sent on time.
- 3. Mary gave the bank the wrong information about her supplier's account.
- 4. Bangkok Spices is a large international company.
- 5. The bank didn't give Mary the interest she was owed on her personal account.

2 Complete the sentences. (10 points)

- 1. Bangkok Spices was supposed to receive the money on
- 2. Bangkok Spices didn't receive the money because the bank
- 3. Mary had to pay an extra \$200 because
- 4. The manager of the bank wouldn't
- 5. Because of the problems that she has experienced, Mary is thinking about

10. Listening Comprehension (20 points)

1 Listen to the interview and circle the correct answers. (10 points)

- | | |
|--|---|
| 1. Louise wants a position as regional sales | 4. Louise wants this job because she wants more |
| a. manager | a. money |
| b. representative | b. customers |
| c. director | c. responsibility |
| 2. She was born in | 5. Louise asks if the company will give her |
| a. London | a. holidays |
| b. Manchester | b. training |
| c. France | c. a car |
| 3. Louise is | |
| a. single | |
| b. married | |
| c. divorced | |

2 Listen again and answer the questions. 10 points **points)**

- How old is Louise?
.....
- When did Louise start her current job?
.....
- Which foreign language is Louise fluent in?
.....
- When will Louise start if she gets the job?
.....
- When will Louise get an answer from Chris?
.....

11. Answer two of the following questions: (4 points)

11.1. What did you study?

11.2. Mention one of two of your major strengths:

11.3. Have you got any working experience?

11.4. What are your future plans?

